

Bill Angeloni

Founder and Director



Bill Angeloni has over twenty-five years of extensive experience as an executive and management consultant driving operational excellence and supply chain transformations for clients around the world. He has led global initiatives for Fortune 50 clients from diversified manufacturing, to process industries, and high tech. These projects have spanned dozens of direct and indirect material categories on four continents. In addition to his consulting experience, Bill has held leadership operational roles as a General Manager, CFO and CEO, and has long been recognized as a leader in the aerospace and defense industry.

Prior to founding Tenzing, Bill was the President and CEO of Exostar LLC, a joint venture between aerospace giants BAE Systems, Boeing, Lockheed Martin, Raytheon, and Rolls-Royce. There he led the development of a business strategy focused on cloud-based security and supply chain solutions. Under his leadership, Exostar nearly tripled its revenues in three years, achieved profitability for the first time, and grew its supplier network to over 40,000 companies in 24 countries. As a result, Exostar was recognized as one of the fastest growing technology companies in North America by Deloitte and Touche, one of the forty technology companies to watch by Manufacturing Business Technology, and one of the Future 50 by SmartCEO magazine. His industry leadership was also recognized when he was elected to the Board of Governors for the Aerospace Industries Association.

Bill was also an executive at FreeMarkets, the company that pioneered the “e-auction” and revolutionized 21st century procurement. He opened the European office and subsequently ran the Aerospace and Defense business unit. His contributions were instrumental in growing the business from \$1 million in 1998 to nearly \$200 million in 2001 clearly establishing it as the leading global business-to-business e-marketplace. FreeMarkets was acquired by Ariba in 2004.

Bill has served in various roles consulting with AT Kearney, The Canaan Group Ltd. (a Booz Allen spin off), United Airlines, and the United States Navy.

Bill holds a B.S. in Aerospace Engineering from the United States Naval Academy, and an MBA in Finance and International Business from Northwestern University’s J.L. Kellogg School of Management. He is a private pilot and devoted skier and currently resides in Sonoma, California.